

Nan Zhang

Mannheim Center for European Social Research (MZES)

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🌐 <http://nanzhangresearch.github.io>

POSITIONS	Mannheim Center for European Social Research (MZES)	
	Emmy-Noether Junior Research Group Leader	2021 – Present
	Max-Planck-Institute for Research on Collective Goods	
	Senior Research Fellow	2016 – 2021
	European University Institute	
	Max Weber Post-Doctoral Fellow	2014 – 2016
	Research Fellow, ERC Project “Willing to Pay?”	2013 – 2014
	Stanford University	
	Instructor, Stanford Summer College	2013
	Graduate Teaching Assistant	2009 – 2012
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VISITING RESEARCH STAYS	University of Copenhagen, Faculty of Social Sciences	Postponed due to Covid
	Max-Planck-Institute for Research on Collective Goods	2021 – Present
	Bocconi University	2017
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EDUCATION	Stanford University	
	Ph.D. in Political Science	2014
	J.D. Stanford Law School	2012
	University of California, Berkeley	
	Double B.A. in Economics and Political Science	2006
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ADDITIONAL TRAINING	Baden-Württemberg Zertifikat-Hochschuldidaktik	Ongoing
	Higher School of Economics, Summer Institute in Computational Social Science	2020
	New York University Abu Dhabi, Winter Experimental Social Science Institute	2015 – 2016
	Teacher Training Certification, European University Institute	2015
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GRANTS & AWARDS	Best Article Prize Award, European Politics and Society Section, APSA	2020
	German Research Foundation (DFG) Emmy Noether Programme (6 years, €1.286.406)	2020
	Research in the Humanities and Social Sciences Grant, Princeton University (Co-PI, \$7,500)	2020
	ESR Prize for Best Article of the Year (€500)	2020
	Research in the Humanities and Social Sciences Grant, Princeton University (Co-PI, \$7,200)	2016
	President’s Fund, European University Institute (€5,300)	2016
	The Europe Center Graduate Student Grant, Stanford University (\$3,000)	2013
	Global Underdevelopment Action Fund, Stanford University (\$25,000)	2011 – 2013
	Graduate Research Opportunity Fund, Stanford University (\$5,000)	2012
Philo Sherman Bennett Prize in Political Science, U.C. Berkeley (\$1,000)	2006	

**WORKING
PAPERS
UNDER
REVIEW**

How Many Replicators Does It Take to Achieve Reliability? Investigating Researcher Variability in a Crowdsourced Replication. (with N. Breznau, E. M. Rinke, A. Wuttke, and 162 others)

Cultural Adaptation and Demographic Change: Evidence from Mexican-American Naming Patterns During the California Gold Rush. (with M. Abascal)

PUBLICATIONS

From *Pluribus* to *Unum*: Statebuilding and the Imagined Community in 19th Century America. *American Political Science Review* Accepted (2022). (with M. Lee)

The Paradoxical Effects of Combating Corruption on Political Engagement: Evidence from Two Natural Experiments. *Political Science Research and Methods* Accepted (2022). (with M. Poertner)

Observing Many Researchers Using the Same Data and Hypothesis Reveals a Hidden Universe of Uncertainty *Proceedings of the National Academy of Sciences* Accepted (2022). (with N. Breznau, E. M. Rinke, A. Wuttke, and 162 others)

No Differential Effects of Classroom Composition for Native and Immigrant Adolescents: A Comment on Smith et al. 2016. *American Journal of Sociology* Accepted (2022). (with D. Kretschmer, J. Gereke and F. Winter)

Demographic change and group boundaries in Germany: The effect of demographic decline on perceptions of who has a migration background. *Sociological Science* 9 (2022): 206-220 (with J. Gereke, J. Hellyer, S. Veit and 12 others)

Everyday Discrimination in Public Spaces: A Field Experiment in the Milan Metro. *European Sociological Review* Online First (2022). (with J. Gereke and D. Baldassarri)

Literacy and State-Society Interactions in 19th Century France. *American Journal of Political Science* 64.4 (2020): 1001–1016 (with M. Lee)

* Winner of the 2020 Best Article Prize in the European Politics and Society Section of the American Political Science Association

Prosocial Behavior in Interethnic Encounters: Evidence from a Field Experiment with High- and Low-Status Immigrants. *European Sociological Review* 35.4 (2019): 582–597. (with A. Aidenberger, H. Rauhut and F. Winter)

* Winner of the 2020 ESR Prize for Best Article of the Year

Social Norm Enforcement in Ethnically Diverse Communities. *Proceedings of the National Academy of Sciences* 115.11 (2018): 2722-2727. (with F. Winter)

Institutions, Norms, and Accountability: A Corruption Experiment with Northern and Southern Italians. *Journal of Experimental Political Science* 5.1 (2018): 11–25.

Legibility and the Informational Foundations of State Capacity. *Journal of Politics* 79.1 (2017): 118–132. (with M. Lee)

Willing to Pay? An Experimental Analysis of Tax Compliance in Britain and Italy. *PLoS ONE* 11.2 (2016). (with G. Andrighetto, S. Ottone, F. Ponzano, and S. Steinmo)

Are Some Countries More Honest than Others? Evidence from a Tax Compliance Experiment in Sweden and Italy. *Frontiers in Psychology* 7 (2016): 472 (with G. Andrighetto, S. Ottone, F. Ponzano, J. D’Attoma and S. Steinmo)

Changing a ‘Culture’ of Corruption: Evidence from an Economic Experiment in Italy. *Rationality & Society* 27.4 (2015): 387-413.

Political Culture *The Oxford Companion to Comparative Politics* (2012) New York: Oxford University Press. (with D. Laitin)

WORK IN PROGRESS	Ethnic Diversity and Cooperation: Evidence from a Lost Letter Experiment (with A. Kommol)	
	Cross-cutting Cleavages and Native-Refugee Contact: Quasi-Experimental Evidence from Germany (with A. Kommol)	
	Minority Performance and Racial vs. National Classifications (with D. Baldassarri)	
	Military Service and Immigrants' Assimilation: Evidence from the Vietnam Draft Lotteries (with M. Lee)	
SELECTED PRESENTATIONS 2015-PRESENT (* INVITED)	Wissenschafts Zentrum Berlin (WZV), MAD Seminar*	2022
	University of Duisburg-Essen*	2022
	Annual Conference of Experimental Sociology, Utrecht, Netherlands	2022
	Collegio Carlo Alberto, Politics and Society Seminar, Turin, Italy*	2021
	Analytical Sociology: Theory and Empirical Applications, Venice, Italy	2021
	Annual Conference of Experimental Sociology, Monte Verità, Switzerland	2021
	University of Zurich, Current Sociological Research Colloquium*	2021
	University of Mannheim, MZES AB-A Colloquium*	2021
	Analytical Sociology: Theory and Empirical Applications, Venice, Italy	2019
	Digital Societies, Academy of Sociology, Konstanz, Germany	2019
	Bocconi University, INTERACT Workshop, Milan, Italy*	2019
	Utrecht University, International Meeting on Experimental and Behavioral Social Sciences	2019
	European University Institute, Florence, Italy	2019
	University of Mannheim, MZES Mittelbau Colloquium*	2018
	University of Lisbon, Migration Conference	2018
	EUI, International Meeting on Experimental and Behavioral Social Sciences	2018
	University of Hohenheim*	2018
	Heidelberg University*	2018
	ECPR Annual Meeting, Hamburg, Germany	2018
	Barcelona University, International Meeting on Experimental and Behavioral Social Sciences	2018
	University of Florence, Behavioral and Experimental Economics	2018
	Bocconi University, INTERACT Workshop, Milan, Italy*	2017
	Free University Berlin, Governance in Areas of Limited Statehood*	2017
	APSA Annual Meeting, San Francisco	2017
	European University Institute, Willing to Pay	2016
	EPSA Annual Conference, Brussels, Belgium	2016
Pompeu Fabra University, Barcelona, Spain	2015	
Gothenburg University	2015	
APSA Annual Meeting, San Francisco	2015	
IASToulouse, International Meeting on Experimental and Behavioral Social Sciences	2015	
COURSES TAUGHT	Field Experiments: A Practice-Based Seminar (Mannheim)	2023
	Ethnic Diversity and Social Cohesion (Mannheim)	2022
	Conducting a Field Experiment: A Hands-On Introduction (Mannheim)	2022
	Experimental Methods in the Social Sciences (GIGA, Hamburg)	2019
	Corruption, Conflict and Financial Crisis (Stanford)	2013
	Introduction to International Relations (Stanford)	2012
	Introduction to American Law (Stanford)	2010, 2011
	Democracy, Development and the Rule of Law (Stanford)	2009

REFEREE

American Political Science Review, American Journal of Political Science, American Sociological Review, Journal of Politics, World Politics, Comparative Political Studies, Journal of Experimental Political Science, Quarterly Journal of Political Science, Nature Scientific Reports, Proceedings of the National Academy of Sciences, European Sociological Review, Journal of Ethnic and Migration Studies, Journal of the Economic Science Association

**PERSONAL
INFORMATION**

Date of Birth: 3 January 1984
Place of Birth: Beijing, China
Citizenship: American, with German *Aufenthaltstitel*
Family: Married, 2 daughters (born 2016 and 2021)

[Last updated 2022-10-19]